



Warranty Labor

SUBMISSION

MAXIMIZE YOUR WARRANTY
LABOR RATE UTILIZING BUSINESS
INTELLIGENCE

WE DO ALL THE HEAVY
LIFTING WITH
UNMATCHED ROI!



WE UTILIZE OUR **BUSINESS
INTELLIGENCE SOFTWARE** TO
FIND THE BEST SAMPLE THAT
ALWAYS MAXIMIZES THE INCREASE



WE MAKE IT EASY FOR YOU BY
HANDLING THE PAPERWORK
SUBMISSION PROCESS

We averaged an **increase of \$14.85 per hour** for our Q1 2018 approvals.
See below for individual dealer results.

| MANUFACTURER | STATE | STARTING LABOR RATE | ACTUAL APPROVED RATE | INCREASE IN LABOR RATE | 12 MONTH VALUE OF INCREASE |
|--------------------------------|-------|---------------------|----------------------|------------------------|----------------------------|
| Mazda | AZ | \$123.23 | \$132.50 | \$9.27 | \$33,811.29 |
| Honda | CA | \$108.00 | \$132.50 | \$24.50 | \$234,063.00 |
| Hyundai | CA | \$145.00 | \$159.50 | \$14.50 | \$55,752.75 |
| Hyundai | CA | \$150.00 | \$164.00 | \$14.00 | \$133,718.23 |
| Infiniti | CA | \$127.70 | \$141.00 | \$13.30 | \$60,422.00 |
| Nissan | CA | \$135.00 | \$141.00 | \$6.00 | \$42,891.00 |
| Nissan | CA | \$152.00 | \$155.20 | \$3.20 | \$20,062.72 |
| VW | CA | \$123.90 | \$143.70 | \$19.80 | \$141,587.00 |
| GM | CO | \$107.24 | \$126.06 | \$18.82 | \$58,786.00 |
| GM | GA | \$118.97 | \$127.29 | \$8.32 | \$43,700.97 |
| Chrysler | MO | \$70.30 | \$95.99 | \$25.69 | \$134,263.61 |
| Toyota | MT | \$100.00 | \$110.00 | \$10.00 | \$35,378.00 |
| Nissan | NC | \$104.50 | \$106.00 | \$1.50 | \$4,697.00 |
| Chrysler | NE | \$98.20 | \$111.38 | \$13.18 | \$127,529.03 |
| BMW | NY | \$148.60 | \$153.40 | \$4.80 | \$128,531.23 |
| Chrysler | NY | \$114.52 | \$123.74 | \$9.22 | \$61,673.00 |
| GM | NY | \$121.68 | \$141.88 | \$20.20 | \$207,121.51 |
| GM | NY | \$123.43 | \$149.00 | \$25.57 | \$244,003.33 |
| Volkswagen | TN | \$98.20 | \$122.10 | \$23.90 | \$22,490.00 |
| Chrysler | TX | \$68.45 | \$105.23 | \$36.78 | \$175,288.00 |
| Chrysler | TX | \$93.14 | \$99.90 | \$6.76 | \$20,181.00 |
| Chrysler | TX | \$106.41 | \$107.35 | \$0.94 | \$17,832.21 |
| GM | TX | \$106.23 | \$120.00 | \$13.77 | \$96,178.31 |
| GM | VA | \$92.93 | \$111.66 | \$18.73 | \$31,154.00 |
| Toyota | WI | \$79.00 | \$107.58 | \$28.58 | \$24,430.18 |
| Average Labor Increase: | | | | \$14.85 | \$86,221.81 |

